

ESCAMBIA COUNTY UTILITIES AUTHORITY

BID NUMBER: 2012 08  
RFP UPS System for IT Server Room

MANDATORY PRE-PROPOSAL CONFERENCE  
10 a.m. July 17, 2012

ADDENDUM #1

After introductions of staff present at the meeting, Mr. Wilkinson opened the floor for questions.

1. Page 14, Section L:

The UPS must have the ability to act as a node on the ECUA's network. The vendor must configure the UPS on ECUA's network and provide software that will allow ECUA to remotely monitor the UPS.

Will email suffice or do you want separate software that will monitor the UPS?

Mr. Robert's response: E-mail notification preferred for monitoring UPS functions and battery status. You are welcome to provide the option of monitoring software and its cost.

2. What size kW are you really looking for?

Please refer to Page 14, section F:

The UPS shall provide at least a minimum of 20kw and 208 volts (3 phase) with the ability to upgrade to at least 36kw. It must utilize N plus 1 redundant, scalable architecture.

Mr. Roberts expanded: 20kw N+1 with room to grow. We need the redundancy to prevent any failure of our major systems.

3. Question regarding response time.

Please refer to Page 17, Part 7.1, and 5th paragraph:

At least three current (3) service customer references are to be included with the bid proposal. One field engineer (factory direct employee) shall be located within 75 miles of site. There must be a 2<sup>nd</sup> field engineer (factory direct) within 200 miles of site.

Mr. Roberts suggested that if you can't meet this requirement that you take exception and note it on the proposal page along with what you can provide.

4. Does the site have a loading dock with forklift? Can unit be shipped directly to site?

The ECUA does have a forklift but availability will have to be scheduled with our Finance department. The forklift has a 2000 pound lift limit. We do not have a loading dock. Delivery to our warehouse is an option but delivery must be scheduled with our warehouse at least 24 hours in advance and be within normal warehouse hours. Delivery to the work site must be scheduled at least a week in advance.

5. Clarification requested on the requirement for a maintenance bypass. The standard UPS module has an internal static bypass. Is an external bypass cabinet required?

Please refer to Page 14, Part 3.1, section K:

The UPS cabinet should have a separate bypass mechanism so that the UPS module can be physically removed for servicing without interruption to the load.

An external bypass cabinet is required. We desire to be able to completely remove the UPS system without shutting down power to any equipment. Vendors can propose using the existing external bypass cabinet.

Comments from the site visit:

Any re-usable items can be incorporated in the option your company decides to propose.

It is our intent that the room the current UPS is in will be air conditioned.

Mr. Roberts would prefer to use the smaller air-conditioned room; however, if not possible, all other options will be entertained. All required codes must be met. There is existing surge protection on the in-coming line. It may or may not need to be upgraded.

External bypass is requested in the specifications. Please refer to Page 14, Section K: The UPS cabinet should have a separate bypass mechanism so that the UPS module can be physically removed for servicing without interruption to the load.

The panel for the old phone system could be removed.

Please remember that this is a request for proposals. You may submit more than one option for the requested system *as long as all the minimum requirements are met*. All proposals will be entertained. You do not have to be on the Florida State Contract to submit a proposal.

Should you have further questions, please contact me at [amy.williamson@ecua.fl.gov](mailto:amy.williamson@ecua.fl.gov).

Regards,  
Amy Williamson  
ECUA Senior Purchasing Agent