



EMERALD COAST UTILITIES AUTHORITY
BID NUMBER: 2012 08
UPS SYSTEM FOR I.T. SERVER ROOM
Bid Opening Date: July 31, 2012

ITEM A-UPS System for I.T. Server Room	MODY ELECTRIC BAY MINETTE, AL	PRESIDIO NETWORKED SOLUTIONS INC PANAMA CITY, FL	WHITE SANDS ELECTRIC PENSACOLA, FL
Total Cost	\$76,997.00	\$78,951.23	\$63,500.00
Equipment Hardware Cost	\$57,964.00	\$75,451.23	\$52,600.00
Software Cost	N/A	\$0.00	\$0.00
Total Trade-in Value	\$0.00	\$0.00	\$0.00
Labor/Services Cost	\$19,033.00	\$0.00	\$10,400.00
Training Cost	\$0.00	\$0.00	\$0.00
Shipping Cost	\$0.00	\$3,500.00	\$500.00
Preventative Maintenance Cost (future)	N/A	5YR MNT INCL	0/WARRANTY ONLY
Associated Optional System Component Cost	TVSS \$1625.00	BLANK	N/A
Proposal Signed: Yes/No	YES	YES	YES